



## Role Profile

**Role Title:** IBDM Manager

**Location:** Hybrid - 3/4 Days per week Bracknell

**Ready to drive growth and make an impact?** We're looking for a dynamic **IBDM Manager** to join our team and help unlock new opportunities from within the business. If you thrive on collaboration, strategy, and delivering results, this role is for you!

### What you'll do:

- Identify and develop internal business opportunities
- Build strong relationships across departments
- Drive revenue growth and operational efficiency
- Analyse trends and performance to inform strategy
- Report on progress and deliver measurable outcomes

### What we're looking for:

- Proven experience in business development or account management preferably in the mortgage sector or financial services
- Excellent communication and stakeholder management skills
- Analytical mindset with a focus on results
- Ability to influence and collaborate across teams

### Why join us?

- Make a real impact on business growth
- Work in a collaborative, supportive environment in state-of-the-art offices
- Enjoy competitive salary, benefits, and career progression

**Interested? Please contact the team [recruitmentservices@foundationhomeloans.co.uk](mailto:recruitmentservices@foundationhomeloans.co.uk)**